



Dealer Guide to Music Accessories

Professional Chromatic Tuners

- Zoid 1000 Clip-on Tuner
- Zoid 2000 Clip-on Tuner
- STX-1100 AutoTuner

NexTune Tuners

- NexTune 12z Chromatic AutoTuner
- NexTune 6z Guitar & Bass Tuner

ZIPBEAT Metronomes

- ZIPBEAT-6000 Advanced Digital Metronome

MetroTune Metronome/Tuner Combo

- MT-9000 MetroTune Metronome/Chromatic Tuner Combo

www.Sabine.com

Check our website for interactive demos on Sabine products
& downloadable Operating Guides

Sabine, Inc. 13301 Highway 441 Alachua, FL 32615
(800) 626-7394 (386) 418-2000 Fax (386) 418-2001

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PROFESSIONAL CHROMATIC TUNERS

STX AutoTuners

The Customer

- Beginners to professional musicians
- Guitar & other stringed instrument techs
- Stringed instrument builders, repair shops

The Solution

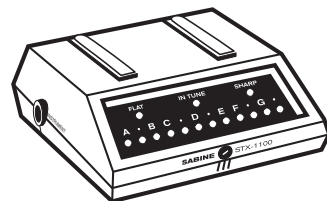
- Chromatic
- Easy to use
- Noiseless in chain
- Bright, stage readable
- Grab notes fast
- Holds notes longer
- 9-volt battery included (also accepts Sabine TA-1 power supply)
- Surface-mount technology & durable construction means built to last!
- Strobe tuner accuracy—but strobes cost hundreds of dollars more, are not road worthy, & cannot be used for quick tunings
- Transpose function— shifts scale to other keys
- Built-in tone generator
- Manual recalibration with 2-octave range

Sales Tips

- The STX tuner changed the way musicians tune instruments - the industry standard for tuning accuracy since 1987.
- Comes with a 9-volt battery & sleep-mode battery saver feature. Add TA-1 power supply to sale—never buy a battery again

Tech Tips

- If tuning doesn't match other brands, check if tuner has been recalibrated. Turn tuner off, then on to clear settings.
- Tuner automatically calibrates itself to concert pitch on power-up.



STX1100

ZOID 1000 / ZOID 2000

The Customer

- Musicians who want the convenience of a clip-on tuner with the ability to tune fast and accurately
- Anyone who needs a professional instrument tuner in a noisy environment, with the option to tune with the built-in mic if you want to share the tuner
- Needs an accurate chromatic tuner for standard, alternate & capo tuning

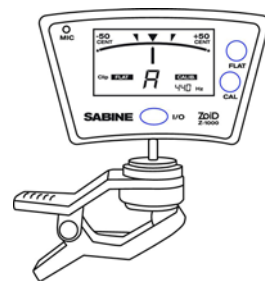
The Solution

Zoid1000 / Zoid2000

- Automatic note sensing
- Clip mode: senses instrument notes through the clip
- Mic mode: senses notes with built-in mic
- LCD with needle display, +/- 50 cents
- Two color LCD - bright green for in-tune, red for sharp or flat
- Manual calibration, 433 - 447 Hz
- Big note indicator
- 6 octave tuning range

Sales Tips

- ZOID 1000
- The Z-1000 is for all stringed instruments
 - Flat tune mode, up to four 1/2 steps
- ZOID 2000
- The Z-2000 is for all band and orchestra instruments
 - Transpose mode: displays notes for keys of C, Bb, Eb, F



Zoid 1000/2000

NexTune TUNERS

NexTune 12z & 6z

The Customer

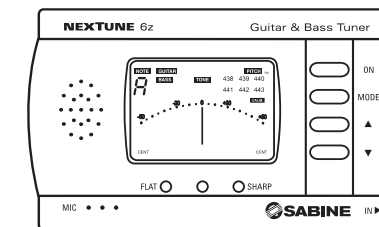
- Music teachers & students
- Beginning to intermediate stringed instrument musicians

The Solution

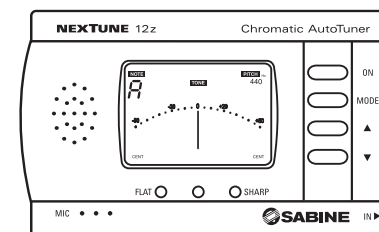
- Reliable tuner at a great price
- Low-cost, high quality, big on features
- Perfect add-on to any guitar or bass purchase
- Simple, straightforward tuning
- Picks up notes fast
- Compare to Korg - these are easier to use
- Built-in mic for quiet rooms, or plug in
- Perfect for all stringed instruments
- Tunes down to the low B on a 5-string bass!

Sales Tips

- The NexTune 6z is for guitar & bass (6-notes)
- The NexTune 12z is a **Chromatic AutoTuner**
- Both tuners let you recalibrate to other pitches from 437 to 442 Hz
- **Free batteries** and **2 year warranty** also come standard.
- They are easy to merchandise—they come boxed and ready to hang on the wall!
- Priced right, Sabine has a tuner for everybody—the beginner, intermediate and professional!



NexTune 6z



NexTune 12z

METRONOMES

MetroTune MT-9000 Tuner/Metronome Combo

The Customer

- Music teachers & music students, band members
- Anyone who is buying multiple accessories

The Solution

- Keep the beat with visual & aural cue.
- Tone generator for checking your tuning
- Beautiful loud, clear wood-block sound

Sales Tips

- Three indispensable tools in one sturdy package
- Accented downbeat and rhythm figures included
- **Free batteries** and full **2-year warranty**
- Packaged and ready to hang on the wall (easy to merchandise)

ZIPBEAT-6000

The Customer

- Musicians, drummers, music teachers & music students
- Anyone needing assistance in keeping time, or checking tuning

The Solution

- Keep the beat with visual & aural cue.
- Free earphone (keep the beat to yourself)
- Tone generator for checking your tuning
- Beautiful loud, clear wood-block sound

Sales Tips

- \$80 value with a \$30 sticker price
- Accented downbeat on the 2nd through 6th downbeat
- **Free batteries, free earphones,** and full **2-year warranty**
- Blister packed and ready to hang on the wall



MT-9000 MetroTune

ZIPBEAT-6000