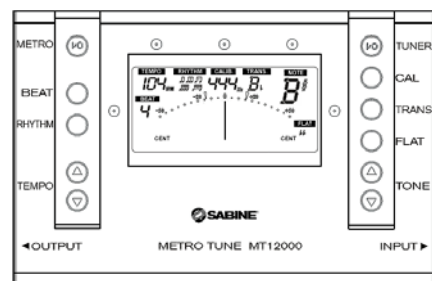
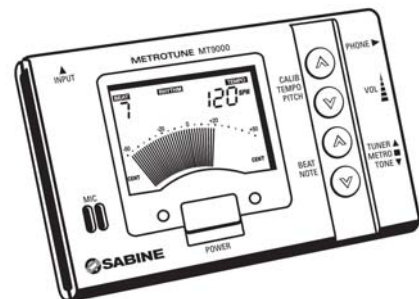


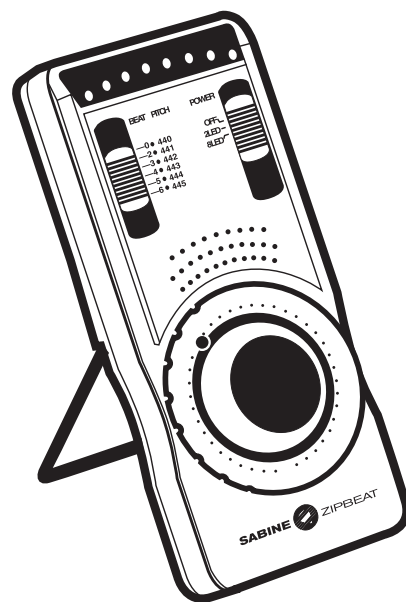
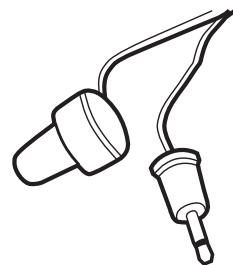
METRONOMES



MT-12000 MetroTune



MT-9000 MetroTune



ZIPBEAT-6000

MetroTune MT-12000 / MT-9000 Tuner / Metronome / Tone Generator

The Customer

- Music teachers, music students & band members
- Anyone who is considering multiple accessories

The Solution

- Keep the beat with visual & aural cue
- Tone generator for checking your tuning
- Built-in microphone and speaker with volume control
- Loud, clear, wood-block sound

Sales Tips

MT12000

- Includes all of the features of the MT9000 Plus the ability to transpose and flat tune
- Bi-color backlit display and input / output jack

MT9000

- Three indispensable tools in one sturdy package
- Accented downbeat and rhythm figures included
- Free batteries
- 2-year warranty

ZIPBEAT-6000

The Customer

- Musicians, drummers, music teachers & music students
- Anyone needing assistance in keeping time or checking tuning

The Solution

- Keep the beat with visual & aural cue.
- Free earphone (keep the beat to yourself)
- 6-setting tone generator: A = 440 - 445 Hz
- Sweep LED display
- Speed adjusts from 40 to 208 beats per minute
- Loud, clear, wood-block sound

Sales Tips

- Accented downbeat on the 2nd through 6th downbeat
- Free battery
- Free earphones
- 2-year warranty



Dealer Guide to Music Accessories

Professional Chromatic Tuners

- Zoid Z-3000M Clip-on Tuner/Metronome
- Zoid Z-2000 Clip-on Tuner
- Zoid Z-1000 Clip-on Tuner
- STX-1100 AutoTuner

NexTune Tuners

- NexTune 12z Chromatic AutoTuner
- NexTune 6z Guitar & Bass Tuner

MetroTune Metronome/Tuner Combo

- MT-12000 MetroTune Metronome/Chromatic Tuner Combo
- MT-9000 MetroTune Metronome/Chromatic Tuner Combo

ZIPBEAT Metronomes

- ZIPBEAT-6000 Advanced Digital Metronome

www.Sabine.com

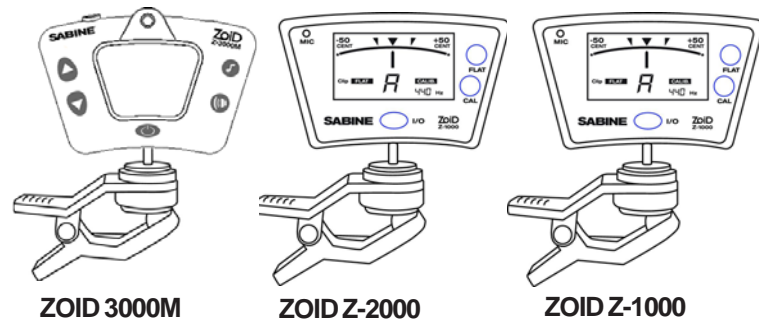
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SABINE Dealer Guide to Music Accessories

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PROFESSIONAL CHROMATIC TUNERS



ZOID 3000M ZOID Z-2000 ZOID Z-1000

ZOID: Z-3000M / Z-2000 / Z-1000

The Customer

- Musicians who want the convenience of a clip-on tuner with the ability to tune fast and accurately
- A musician who needs a professional instrument tuner in a noisy environment, with the option to tune with the built-in mic if you want to share the tuner (Z-1000 / Z-2000)
- A musician who needs an accurate chromatic tuner for standard, alternate & capo tuning

The Solution

Z-3000M / Z-2000 / Z-1000

- Automatic note sensing
- Clip mode: senses instrument notes through the clip
- Mic mode: senses notes with built-in mic (Z1000 / Z2000)
- LCD with needle display, +/- 50 cents
- Two color LCD - bright green for in-tune, red for sharp or flat
- Manual calibration, 433 - 447 Hz
- Big note indicator
- 6 octave tuning range

Sales Tips

Z-3000M

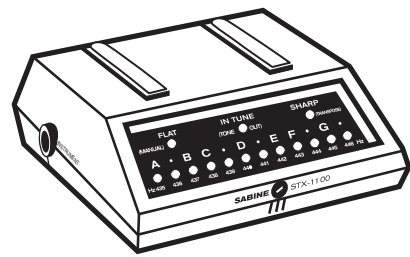
- The Z-3000M is for all stringed and band instruments
- Transpose mode: displays notes for keys of C, Bb, Eb, F
- Chromatic tuner and metronome that works individually or simultaneously

Z-2000

- The Z-2000 is for all band and orchestra instruments
- Transpose mode: displays notes for keys of C, Bb, Eb, F

Z-1000

- The Z-1000 is for all stringed instruments
- Flat tune mode, up to four 1/2 steps



STX1100

STX AutoTuners

The Customer

- Beginners to professional musicians
- Guitar & other stringed instrument technicians
- Stringed instrument builders & instrument repair shops

The Solution

- Chromatic autotuner
- Easy to use - tunes most instruments from 5-string bass to mandolin
- Bright, stage readable
- Grab notes fast & Holds notes longer
- Auto-Recalibration - match tuning of any instrument
- 9-volt battery included (also accepts Sabine TA-1 power supply)
- Surface-mount technology & durable construction means built to last!
- Strobe tuner accuracy
- Transpose function - shifts scale to other keys
- Built-in tone generator with 2-octave range
- Manual recalibration - for alternate scales

Sales Tips

- The STX tuner changed the way musicians tune instruments - the industry standard for tuning accuracy since 1987.
- Comes with a 9-volt battery & sleep-mode battery saver feature. *Add TA-1 power supply to sale & never buy a battery again!

Tech Tips

- If tuning doesn't match other brands, check if tuner has been recalibrated. Turn tuner off, then on to clear settings.
- Tuner automatically calibrates itself to concert pitch on power-up

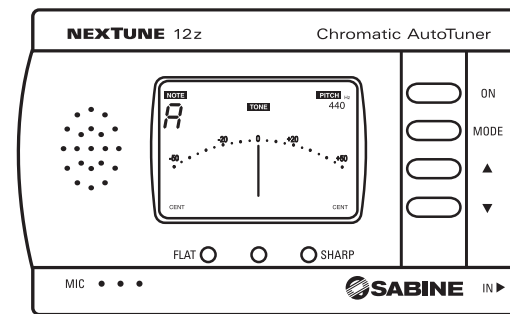
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NexTune TUNERS



NexTune 12z

NexTune 12z

The Customer

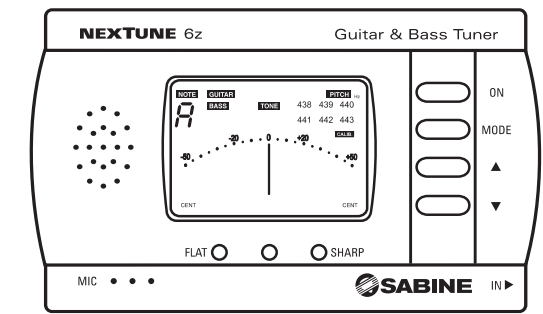
- Music teachers & students
- Beginning to intermediate string and wind instrument musicians

The Solution

- Reliable tuner at a great price, big on features
- 7 octave tuning range
- Perfect add-on to any stringed or wind instrument purchase
- Simple, straightforward tuning
- Three-color LED tuning indicator
- LCD with needle display, +/- 50 cents
- Fast, automatic note sensing
- Compare to Korg - these are easier to use
- Two ways to tune - Built-in mic for quiet rooms, or plug in
- Chromatic, Perfect for string and wind instruments
- Tone Generator for tuning and ear training: 4 octave range (A#2 to C#6)

Sales Tips

- The NexTune 12z is a Chromatic AutoTuner
- Recalibrate to other pitches from 438 to 443 Hz
- Free batteries
- 2 year warranty
- Sabine has a tuner for everybody - beginner, intermediate and professional



NexTune 6z

NexTune 6z

The Customer

- Music teachers & students
- Beginning to intermediate guitar players

The Solution

- Reliable tuner at a great price, big on features
- Guitar mode and bass mode (also tunes 5-string basses)
- Perfect add-on to any guitar or bass purchase
- Simple, straightforward tuning
- Three-color LED tuning indicator
- LCD with needle display, +/- 50 cents
- Fast, automatic note sensing
- Compare to Korg - these are easier to use
- Two ways to tune - Built-in mic for quiet rooms, or plug in
- Perfect for all stringed instruments
- Tunes down to the low B on a 5-string bass!
- Tone Generator for tuning and ear training: 4 octave range (A#2 to C#6)

Sales Tips

- The NexTune 6z is for guitar & bass (6-notes)
- Recalibrates to other pitches from 438 to 443 Hz
- Free batteries
- 2 year warranty
- Sabine has a tuner for everybody - beginner, intermediate and professional

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